

## **Profile**

# Tony Pallotta Principal - HRD Group

### **Personal Profile and Strengths**

A successful business builder, with strong, strategically focused senior management skills.

A proven financial business manager with outstanding and proven ROI success.

A passionate leader and turn-around agent with the ability to inspire and lead teams to positive top and bottom line outcomes.

Extensive Industry Awarded, Hospitality Experience.

Successful CBD Office and Hotel Property Development, Project Management and Asset Management experience.

**Tertiary Education** 

1975 - 1977 Bachelor of Business (Accounting)

Curtin University of WA

**CPA** – plus ongoing yearly professional development

**Professional Experience** 

Apr 07 – Dec 2010 **Dynamic International Asset Management** 

Owners Representative for an Overseas Investor Group

CBD Tower, Asset Management also Responsible for Property Development, Australian Property Portfolio Management including Hotel and CBD Commercial Office Buildings

Aug 2005 – Apr 2006 The Commodore Hotel

General Manager (incl. Project Manager)

Jan 2000 – Jul 2004 Melbourne Hotel

General Manager

Nov 1996 – Jan 2000 Parmelia Hilton

Financial Controller / Assistant Manager

Nov 1994 – Nov 1996 Emerald Hotel (Mount Street Inn)

Resident Manager (Live in Position)

Dec 1987 – Oct 1994 Pier Hotel (Port Hedland)

Owner / Operator (Leasehold)

#### **Achievements / Awards**

Australian Hotels Association - General Manager of the Year. Inducted into the General Manager Hall of Fame 2005

Australian Lions Foundation – James D Richardson Honour Award in recognition of services to the Club and Youth of the Year Program

### **Professional Memberships & Affiliations**

Australian Society of CPA's

Commissioner for Declarations

Local Chambers of Commerce –
Perth City Committee Founding Member

City of Perth Lions Club (Host) – Treasurer – Incoming President 2011/12

West End Festival – Founder / Treasurer

#### **Referees**

Mr. Andrew Clough
VP Finance Australia / Pacific
Hilton Hotels of Australia
Tel: 02 9266 0610

Noel Smith OAM CPA Vice President - IPP City of Perth Lions Club

Tel: 9367 8875

Laurie O'Meara WATC – Vice Chairperson Former Owner – Emerald Hotel

Tel: 9481 0866

Bradley Woods
CEO / Executive Director
WA - Australian Hotels Association

Tel: 9321 7701